



Ansell

SAFETY MANAGED

WORKPLACE INJURIES ARE STILL A BIG PROBLEM

In 2015, there were approximately 2.9 million nonfatal workplace injuries and illnesses such as burns, lacerations, cuts and fractures as well as latex and chemical allergies reported by private industry employers in the US.¹ The previous year in the EU-28 zone, there were close to 3.2 million nonfatal accidents.²

Beside severe effects on the individual, all types of injuries can also represent particularly serious drawbacks for a company's business performance. The associated direct costs of an injury range from medical expenses to rehabilitation costs and workers' compensation, whereas indirect costs are caused by replacement workers, accident investigation, productivity loss and demotivation of workers.

An addition, global and local trends have an impact on your company's economic performance. These trends are:

- Increased health and safety standards and regulations
- Increased focus on sustainability and waste reduction
- Vendor standardization and consolidation
- Global standardization in supplies and processes

The resulting demands for compliance, consolidation and simplification necessitate rapid changes and are forcing companies to find new ways to reduce PPE costs without sacrificing worker safety.

1 Source: Bureau of Labor Statistics United States.
2 Source: Eurostat Statistics.

AN INTEGRATED APPROACH TO IMPROVE YOUR BUSINESS PERFORMANCE

Ansell GUARDIAN® is our proprietary service to help companies select the right personal protective equipment solution and improve their safety and business performance.

As an industry pioneer with the most advanced and proprietary technology and analytics, we have gained our experience in more than 15,000 assessments and more than 20,000 chemical assessments conducted since 2010, operating in more than 55 countries globally.

To help companies find the right PPE solutions for different chemical environments, we keep a database with over 25,000 chemicals at your disposal.

Since July 2014, our recommendations have resulted in injury reductions on an average of 65%, customers have decreased product styles by an average of 25%, and we have saved companies a total of \$148 million, a \$65,000 average.

Ansell GUARDIAN®

WHAT WE DO: THE KEY METRICS

Safety & compliance: We provide personalized risk management solutions for industrial or chemical environments that lead to improved worker safety, increased regulatory compliance and injury reduction.



Reduced injuries by 65%³



Reduced 6400 major recordable injuries³



Reduced 9200 first-aid injuries³

Productivity: We deliver best-practice recommendations to optimize your PPE dispensing, improve your company's output and eliminate waste, leading to increased overall productivity.



Decreased 2100 product styles³



Decreased products by 25%³



Decreased SKUs by 10%³

Cost performance: We implement business performance improvements that result in lower overall costs for your company.



24% cost decrease by standardization³



\$6.24 million savings in injury reduction³



\$148 million total savings³

HOW WE DO IT: THE PROCESS

By focusing on the most relevant areas, Ansell can deliver best-practice recommendations that have the most impact on your business.



1. Analyze

Ansell/customer team discuss business objectives and understand safety requirements.

2. Benchmark

Understand needs, establish current performance baseline to later quantify improvements.

3. Improve

Development of an implementation plan for business improvement.

4. Measure

Quantify the success of the program against baseline measurements and establish new benchmarks.

5. Expansion

Implementation of plan throughout your organization.

6. Commitment

We continue to monitor the success and performance of our recommendations and make adjustments as your business changes over time.

Please register at www.ansell.com/services to schedule a call or to request an assessment. We welcome the opportunity to talk to you and visit your plant to evaluate your safety needs and business performance requirements.

³ Data based upon Ansell GUARDIAN global surveys since 2014. Final results may vary.