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Andrew Robling  
Epicor Software Corp.

## How to Start Improving Efficiency with Data and Technology

Getting into this world is easier than you might think. Yes, each of the five technologies described below might require some investment—in time, capital or both—but the ROI in most such implementations is usually quite fast. And if you have a relatively new CNC machine tool and Ethernet cable, the chances are excellent that you can begin gathering data almost immediately.

Here are five ways you can use technology and data to improve operational efficiency:

### 1: Going Paperless



No more paper! Digital work instructions bring images, video and text to the production floor, then close the loop by prompting for operator input. Image: Visual Knowledge Share Ltd.

Data flows in both directions in a digital manufacturing company. If your shop still relies on paper job travelers, tool lists, and setup sheets, it’s time to take them electronic. That’s according to **Ryan Zimmermann**, director of business development at Visual Knowledge Share Ltd., a fabricating shop turned software developer. Zimmermann notes that digital work instructions promote standardization, help to eliminate mistakes, and significantly streamline operations. It achieves all this via revision-controlled electronic documentation containing images, video and text that can be streamed anywhere on the shop floor.

“We are eliminating the paper trail,” he says. “We are eliminating the binders of paper everywhere, and we’re eliminating all the problems experienced by shops that rely on tribal knowledge. What’s more, because digital work instructions prompt for operator feedback, they ensure compliance while providing higher levels of traceability for human-driven activities.”

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## 2: Sharing Insights



The IIoT now extends even down to the cutting tool and toolholder level, as illustrated in this Silent Tools example from Sandvik Coromant. Image: Sandvik Coromant.

Tribal knowledge is potentially a major problem for any enterprise. Unwritten information that is not commonly known by others within a company means important knowledge is not passed on to younger workers.

Someone who can speak at length about the hazards of tribal knowledge is Jeff Rizzie, Sandvik Coromant’s director of digital machining.

“A good machinist can put their hand on a machine or listen to the spindle and know immediately whether there’s a problem,” he said. “But what happens when that person leaves the company?” The best way to eliminate this risk is by gathering manufacturing data from CNC machine tools, Rizzie said, and then analyzing it for productivity-killing variables in the manufacturing process. As indicated earlier, newer equipment already offers this capability, provided the shop is networked and you have somewhere to store said data. Sandvik Coromant offers such a place: it’s called **Machining Insights**, and like many such systems it provides a host of dashboards and reporting capabilities that make process analysis and improvement easy.

*Read more: Tackling the Manufacturing Skills Gap: 5 Skills Your Company Will Need Soon*

### 3: Get Connected

The screenshot shows the Okuma Connect Plan Factory Monitor interface. At the top, it displays 'OKUMA Connect Plan FACTORY OP. MGT. (FACTORY MONITOR) Ver 1.0.5.3'. Below this, the factory name is 'Okuma America Corporation'. The interface includes navigation tabs for 'FACTORY MAP', 'DASH BOARD', 'MACHINE STATUS', 'OPERATING HISTORY', 'OPERATING RATE', and 'MAINTENANCE'. The 'MACHINE STATUS' tab is active, showing a table of machine data. The table has columns for Machine Name, Duration [HH:MM], Operating [%], Mach. Report, Work Counter, Mode, and a detailed status. The machines listed include LU-7000, LB-3000EX\_OGL, MULTUS U3000, GENOS M560 STANDROID, 2SP-150H, GENOS M660-VB, MU-S600V, LB-3000EX ARMROID, MB-80V, MB-5000HII, and MA-600HII. Each row is color-coded based on its status: green for operating, yellow for standby, red for alarm, and grey for power off.

MACHINE NAME	DURATION [HH:MM]	OPERATING [%]	MACH. REPORT	WORK COUNTER	MODE	
LU-7000	134:59	49%	0	93/0	AUTO	P839-58-01.MIN
LB-3000EX_OGL	22:54	52%	0	77/0	AUTO	POB1-TURN.MIN
MULTUS U3000	46:56	0%	0	537/0	MANUAL	ALARM: 1700 Emergency stop
GENOS M560 STANDROID	166:44	0%		0/0		POWER OFF
2SP-150H	26:43	0%	0	10564/0	AUTO	STOP: SETUP
GENOS M660-VB	21:54	60%	0	41/0	AUTO	PF130-141-191008.MIN
MU-S600V	21:52	65%	0	203/0	AUTO	321985-01.MIN
LB-3000EX ARMROID	166:44	35%	0	12/1	MANUAL	STOP: STANDBY
MB-80V	01:55	94%	0	40/0	AUTO	RF130-141-191008.MIN
MB-5000HII	00:04	14%	0	177/0	AUTO	B0-TURN.MIN
MA-600HII	70:13	0%		0/0		POWER OFF

Okuma's Connect Plan displays a range of real-time production information, regardless of the machine tool's vintage or brand. Image: Okuma America Corp.

Don't have one of those newer machine tools? That's OK, because there are plenty of aftermarket adapters available for legacy equipment that make CNC machinery at least somewhat talkative. That said, it might be time for an upgrade.

Okuma America product specialist Brad Klippstein ticks off numerous digital machining features available on the company's newer OSP-series controls, including tool life management, collision avoidance, virtual monitoring (3DVM) and perhaps most importantly to anyone looking to gather machine data, the MTConnect communications protocol.

"We've also introduced a new product called Connect Plan," he says. "It allows you to connect multiple vintages and brands of machine tools through our interface, and it acts as a central repository for collecting information and displaying it in a man-readable format on an integrated dashboard viewer."

***Read more: Industry 4.0's Smart Factory Is All About That Data***

### 4: Getting Your Data in Real Time

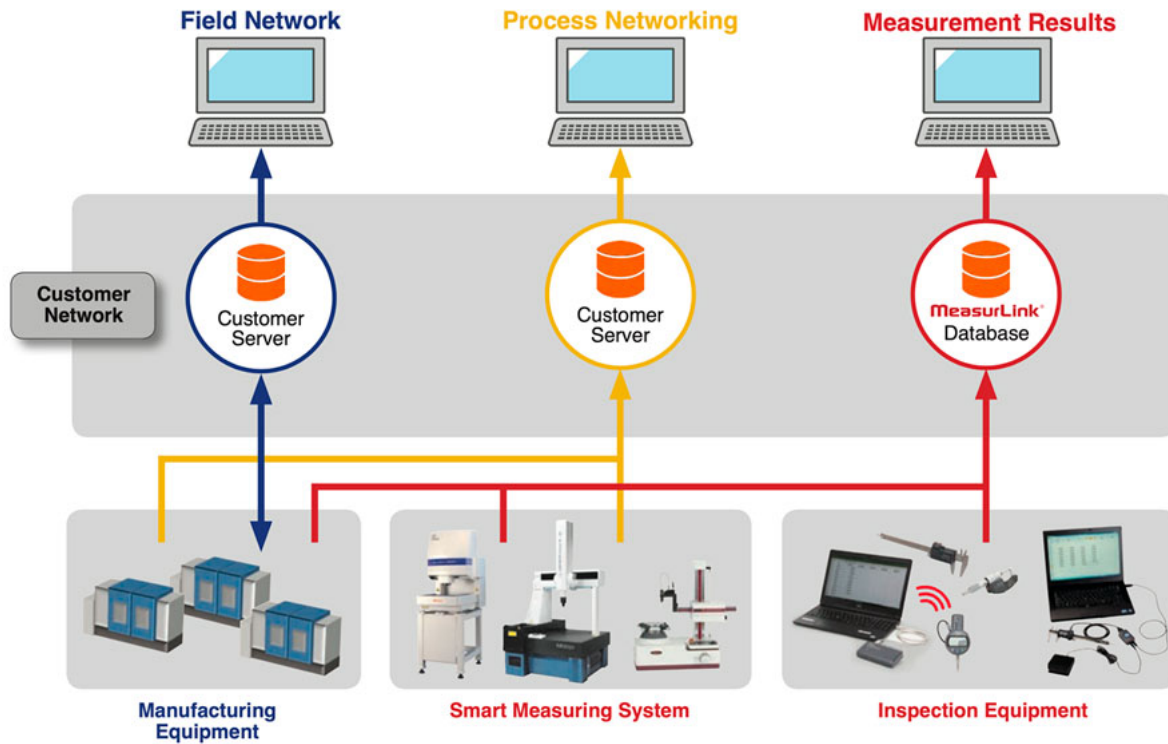


Aside from advanced scheduling, document control and other capabilities, Manufacturing Execution Systems provide real-time visibility into manufacturing processes. Image: Epicor Software Corp.

Take the digitization concept a bit further and you're edging into MES (manufacturing execution system) territory. Andrew Robling, principal product manager at Epicor Software Corp., says MES allows manufacturers to collect data directly from sensor-equipped machine tools and other equipment. This includes OEE information, job quantities, quality data and process-related information like oil pressure and spindle temperature. Such data can then be displayed in various forms—real-time shop floor display boards among them—or used to alert people that there's a problem. Yet Robling noted that MES does much more than data collection and analysis. It provides a comprehensive suite of scheduling, monitoring and maintenance management capabilities that can serve as the heart of any digital manufacturing initiative.

"One customer I worked with recently said they'd seen a 70 percent increase in overall productivity," he notes. "Another enjoyed a 13 percent cost reduction on a key product line, while still another cut their cost of quality by \$600,000 annually after implementing a MES solution."

## 5: Collecting Quality



Automated collection of measurement data offers benefits that extend well beyond quality control functions (greater machine uptime and spotting potential production problems early). Image: Mitutoyo America Corp.

A strategic distribution sales specialist at Mitutoyo America, Patrick Sullivan suggests that one of the easiest ways to reduce quality costs and improve data accuracy is through the automated collection of shop floor measurement information. This can be achieved via a low-power wireless device like the company's Zigbee-based U-Wave system or a more conventional, wired approach.

In either case, measurement data from micrometers, digital indicators and any other communication-capable device (which is most of them these days) can be sent to an external software system such as Mitutoyo's MeasurLink for analysis. "The uses for this data extend well beyond metrology," he notes. "It provides visibility to manufacturing trends that might otherwise go undetected. The result is better process control, reduced machine downtime and so on. And because it's easy to archive this information, manufacturers can compare past results to what's going on right now, which gives them better decision-making capabilities."

***Read more: Remote Metrology: Here's How to Collect Critical Manufacturing Data***

Of course, these are just a few of the providers and products available to shops implementing a digital, data-based manufacturing strategy. All serve to make machining and fabricating processes more efficient, predictable and cost-effective.

Because they drastically increase visibility, there's no more guessing or detective work when something goes awry on the production floor. Best of all, they eliminate reliance on tribal knowledge. Whether it's paperless manufacturing, remote process monitoring, smarter machine tools and micrometers or a companywide manufacturing execution system, it's time to take your shop in a digital direction.

***What technologies are you adopting to make your shop more efficient? Let us know in the comments below.***